



CASE STUDY: MAKING UP FOR LOST TIME



This major Chemical Manufacturer finds the formula for success with Warehouse Services Inc. Transportation Spotter Services.

COMPANY BACKGROUND

This chemical manufacturer is a global operating company and one of the largest public companies in the Middle East, operating over 80 manufacturing facilities worldwide.

BUSINESS PROBLEM

This client had utilized a contracted yard service moving trailers throughout the plant. Co-employment challenges coupled with lack of cost control prompted this client to look for alternative solutions. Without notice, many of the existing staff walked off the job at midnight leaving a chemical plant without the spotting support required.



WAREHOUSE SERVICES INC.'S CHALLENGE

- Without the normal notification period, Warehouse Services Inc. needed to quickly develop a plan to bridge the service gap and accelerate installation of service requirements.
- New personnel needed to be positioned in a short period of time.
- Client operations could not sustain any interruption of service.

COMPELLING RESULTS / RETURN ON INVESTMENT

- ✓ Provided instantaneous service resulting in no service interruption to operations.
- ✓ A per unit charge was developed to ensure client control of the process.
- ✓ Transportation assets were eliminated from the client's books.
- ✓ Warehouse Services Inc. directed client focus to chemical operations.
- ✓ Warehouse Services Inc. continues to provide excellent service with over 200 moves per day.

16 years later, Warehouse Services Inc. continues to provide the same services at a lower cost.