



CASE STUDY:

DOING IT RIGHT THE FIRST TIME AND CUTTING COSTS



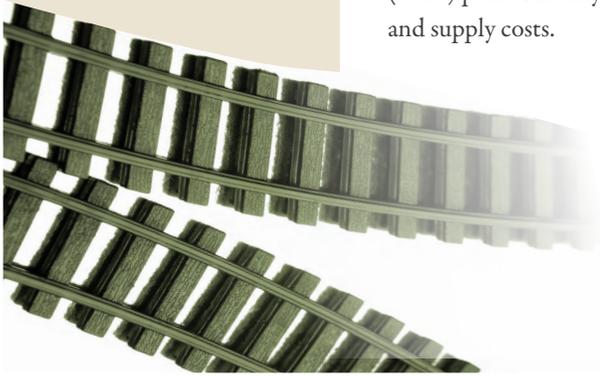
Fortune 500 business is ahead of the pack with Asset Management.

COMPANY BACKGROUND

A fortune 500 manufacturing business with over 80 engineered thermo-plastics manufacturing facilities worldwide.

BUSINESS PROBLEM

These chemical plants had limited infrastructure for storage and loading of finished goods. Customers required multiple packaging options (bulk, box, super sack and bag). Clients' Make to Inventory (MTI) plan routinely placed products in the wrong package, resulting in additional re-packaging labor and supply costs.



CHALLENGE

- Warehouse Services Inc. installed railroad tracks from the chemical plant to the new distribution center so all materials made at the plant could be loaded directly onto rail cars and sent to the distribution center for customer packaging.
- Warehouse Services Inc.'s Asset Management group designed and constructed a 120,000 square foot packaging distribution center at a 'green' field site on the clients' property. This new facility included vacuum, blower and bin systems.

COMPELLING RESULTS / RETURN ON INVESTMENT

- ✓ Packaging distribution center enabled products to be packed to order for customers, thereby eliminating re-packaging costs and reducing overall packaging costs by 50%.



We converted client's plan from "Make to Inventory" to "Make to Order," reducing both storage & packaging costs.